

### 3 Questions to Ask Your REALTOR®

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#### **“Do You Know About *Every* Home For Sale?”**

If you're looking for a home, you may be calling real estate agencies and attending open houses; you may even have some agents sending you information on some homes. However, unless you have a thorough grasp of the current marketplace, your odds of finding that dream home will always remain even. Why not utilize an agent who is continually searching for homes for his or her clients?

#### **“Are You On Top of the ‘Hot’ Listings?”**

You and your REALTOR® should diversify your strategy when looking for your next home. If you're only calling on ads and visiting open houses, you probably will miss out on the so-called “hot” listings, those higher-quality, reasonably-priced homes that usually sell very quickly, oftentimes within a week or so.

#### **“Do You Utilize Computers in Your Work?”**

With state-of-the-art technology at our fingertips, we'll help you search all listed homes for sale to meet your exact specifications. In addition, we can then email updates to you of all the new listings, often 4-to-7 days before other buyers know about these homes – and a week or more before these homes are even advertised to the general public! We can then make arrangements for a private showing, *at your convenience, for any home, anywhere, listed by any real estate company.* It's just that simple.